



# Modernize business processes with Microsoft Teams

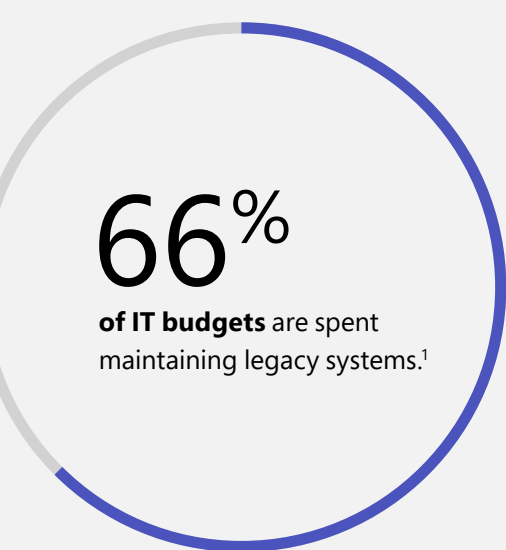
# Modernize business processes with Microsoft Teams

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# Tackling the challenges of today's workplace



66%

of IT budgets are spent maintaining legacy systems.<sup>1</sup>



It takes around  
**23 minutes**  
to regain productivity after  
an interruption.<sup>2</sup>

In today's evolving workplace, organizations must be agile and rely on transformative digital tools to serve an increasingly remote and global workforce. External pressures also mean that new tools and processes are expected to roll out in a matter of weeks or even days.

It has become clear that employees gain productivity by tackling business processes in the context of their work, rather than bouncing between disparate systems. Organizations must provide that mobility and meet rising business expectations.

There is a distinct need within workspaces for custom tools to augment off-the-shelf solutions, but IT departments—and their budgets—are stretched thin, often spending significant time and resources to maintain legacy systems. With low-code development solutions, organizations can quickly build and deploy modern solutions in their workspaces without requiring large IT budgets or a complex development lifecycle. Improving focused work can allow users to spend more time on what really matters to the business.

Microsoft Teams is a hub for teamwork, and Power Platform is a low-code development platform. Together, they enable organizations to create custom solutions to reduce development costs while increasing overall business efficiency.

<sup>1</sup> Eric Garton, Harvard Business Review, "Is Your Company Actually Set Up to Support Your Strategy?," November 22, 2017.

<sup>2</sup> UC Irvine study, "The Cost of Interrupted Work: More Speed and Stress," June 2015.

# Changing the game with Microsoft Teams

Microsoft Teams is helping shape the future of work. In addition to essential chat and video capabilities, Teams also serves as a platform for managing business processes, including with low-code solutions such as Microsoft Power Platform. These integrations can improve the flow and efficiency of business processes.

## Microsoft Teams platform

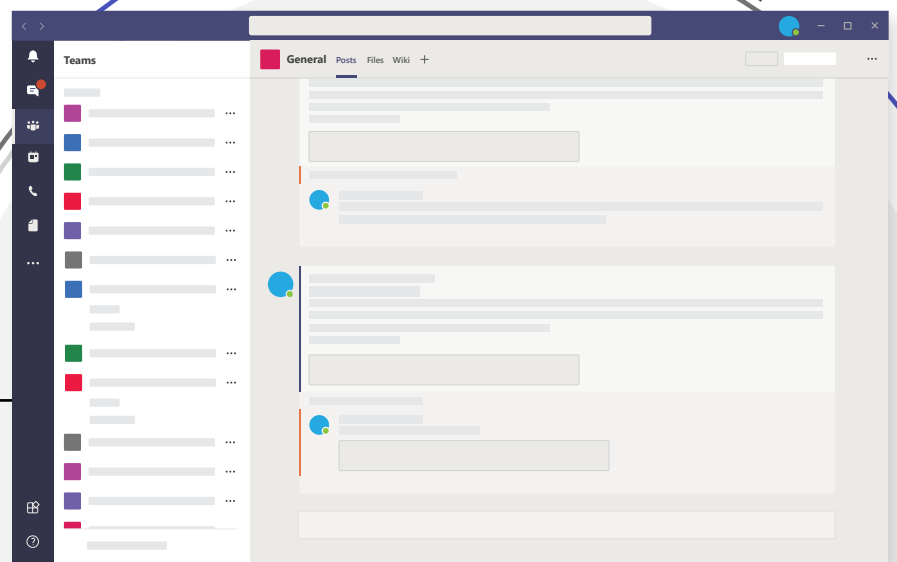
Hub for users to discover and use apps, bots, data, and automation

## Power Platform

Embedded low-code services to provide solutions for Teams

## Data back end

Bring everything together into shared workspace with ready access to apps, data, and processes



**Power Apps**  
Build web and mobile applications



**Power BI**  
Help your organization make data-driven decisions



**Power Automate**  
Automate routine processes and tasks



**Power Virtual Agents**  
Create powerful chatbots to engage conversationally with your employees

Power Platform is a suite of low-code development tools that includes Power Apps, Power Automate, Power BI, and Power Virtual Agents, all available directly within Teams. Using Power Platform solutions within Teams empowers organizations to drive greater collaboration, improve efficiency, and enable anyone to quickly build and deploy rich business solutions without writing code.

**Increase employee engagement and productivity:**

Provide a better employee experience with communication and collaboration functionality in a consolidated platform that reduces the amount of effort employees spend on daily tasks.

**Empower anyone to build solutions for Teams:**

Teams and Power Platform provide a low-code platform and tools that let everyone build solutions with simplified drag-and-drop capabilities—no development experience required.

**Unlock organizational agility:**

Custom solutions built for Teams lead to more efficient and cost-saving business operations and enable organizations to respond and adapt faster to changing conditions.

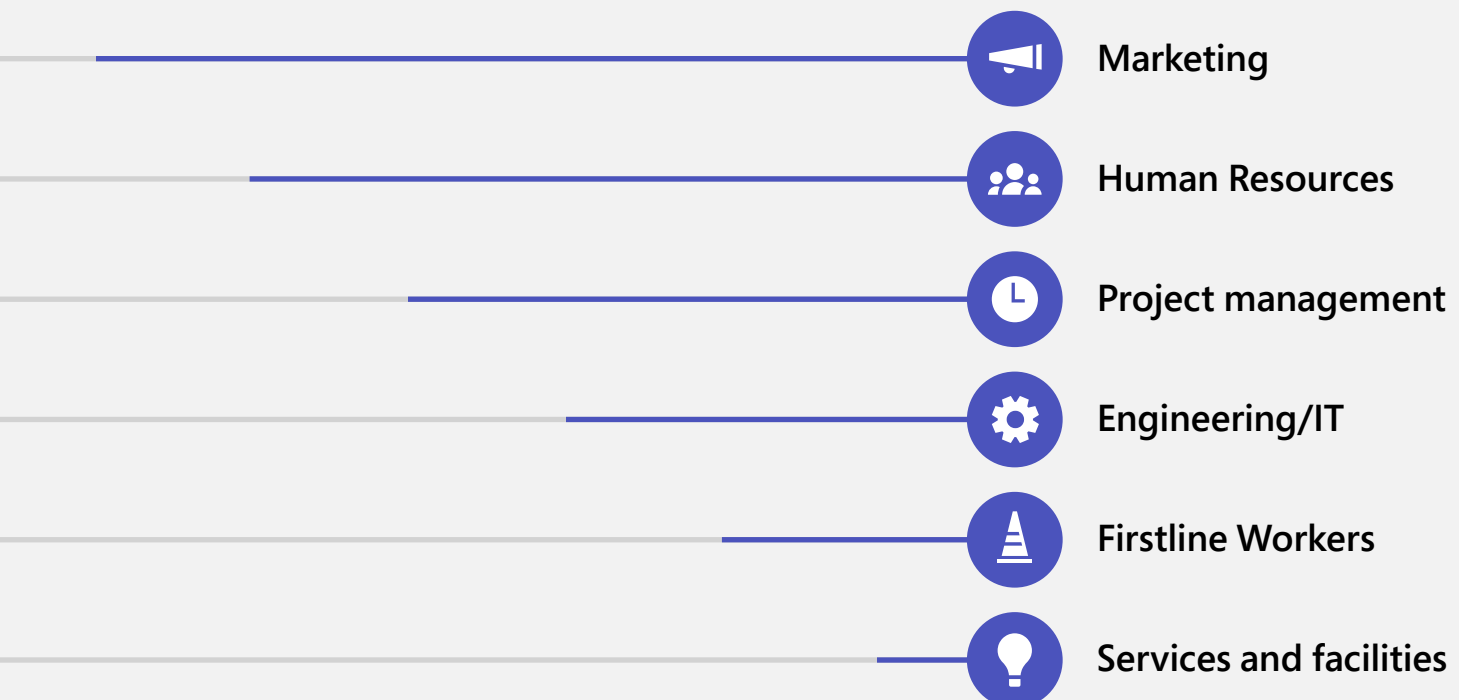
**Improve insights to influence decision making:**

Present real-time data in an easy-to-digest format with data visualization tools, enabling organizations to act on insights and accelerate decision making.

# Unlock productivity for any business department

Teams with Power Platform unlocks solutions for transforming business processes in every part of the organization. The platform empowers everyone to be digital problem solvers with the tools they need—and it's just as important and effective for a C-level executive as it is for someone on a factory floor, in a retail shop, in a hospital, in a marketing role, or anyone in between.

The following business scenarios reveal how Teams and Power Platform can help you maximize productivity and efficiency without any professional development experience.



# Marketing



## Darya

Marketing Manager

As a marketing manager, Darya is responsible for planning and executing marketing campaigns, managing campaign budget, approving copy and creative assets, and analyzing campaign impact.

Keeping the campaign running smoothly requires streamlined communication, robust process management, and well-informed decisions—all while working across different departments with multiple stakeholders. Darya and her team need a single point of productivity where they can track marketing activities, share details, and collaborate in real time.

By using custom digital solutions built with Power Platform for Teams, Darya can simplify and automate her tactical work so she can focus on driving impact for her marketing campaign.

## Drive alignment on campaign plans:

Ensuring that stakeholders across different departments are aligned on a marketing campaign plan can be challenging. However, by using custom automation built with Power Automate, Darya can automatically notify stakeholders when new documents are uploaded, assign tasks to individuals, and even request—and receive—approvals for plans right in a Teams chat. The robust library of automation templates available in Teams means that Darya can get started building automations right away and customize them further to meet her specific needs.

## Easily locate materials from the creative team:

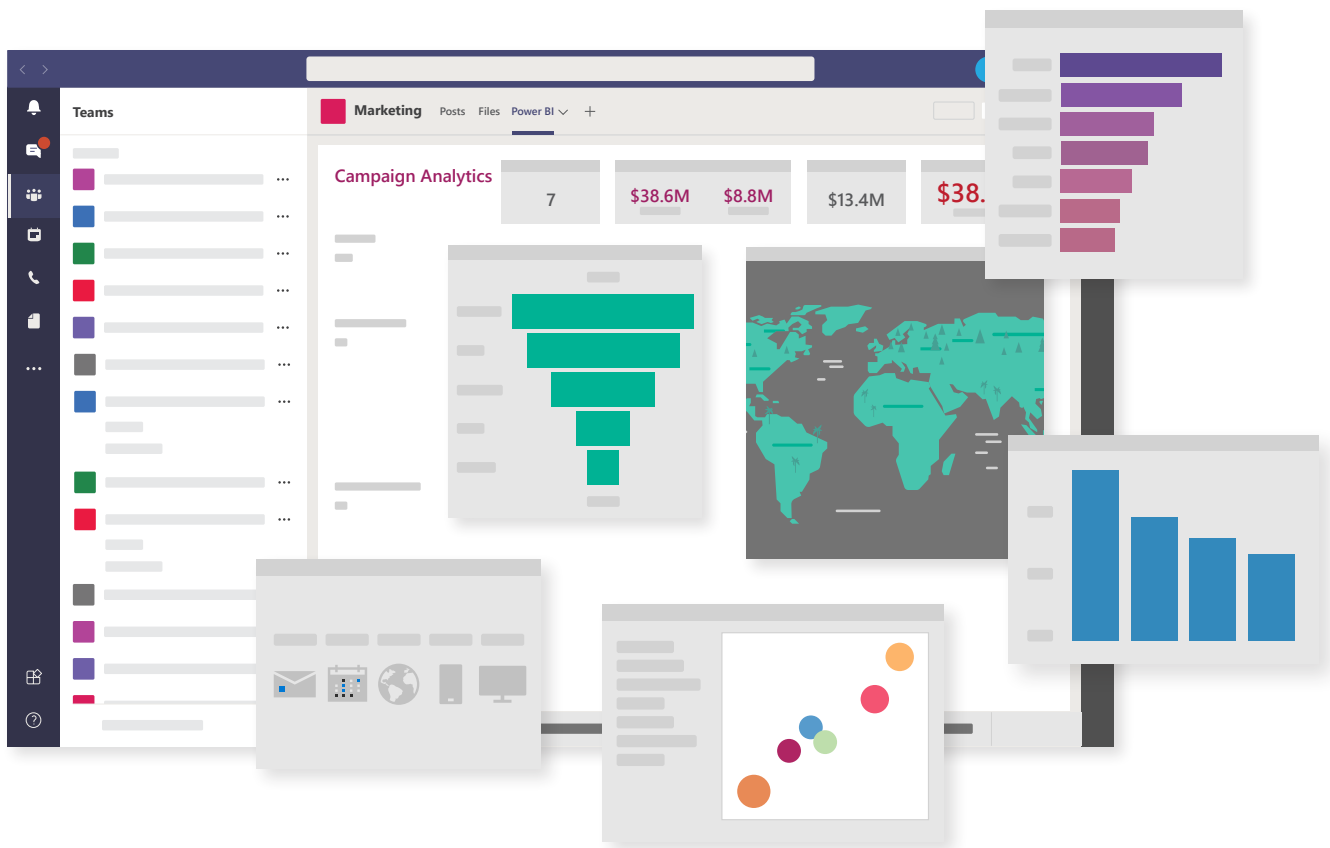
Finding templates and designs to use for storyboarding can be a daunting exercise of searching through archives, but a custom chatbot in Teams can help Darya and her colleagues easily find what they're looking for. Since this chatbot is built with Power Virtual Agents, anyone on the team can easily update the bot when new materials are built—even if they have no developer experience.

## Track progress and budget throughout the campaign:

Staying on top of campaign progress and budget can be tricky, especially when things get busy. Fortunately, a custom app built with Power Apps and pinned to Teams can allow everyone to make progress updates, track timelines, enter budget requests and allocations, and manage important links and campaign details. The flexibility provided by Power Apps means that Darya and her team can make updates whether they're at their laptop or on the go with their mobile device.

## Monitor and analyze campaign success:

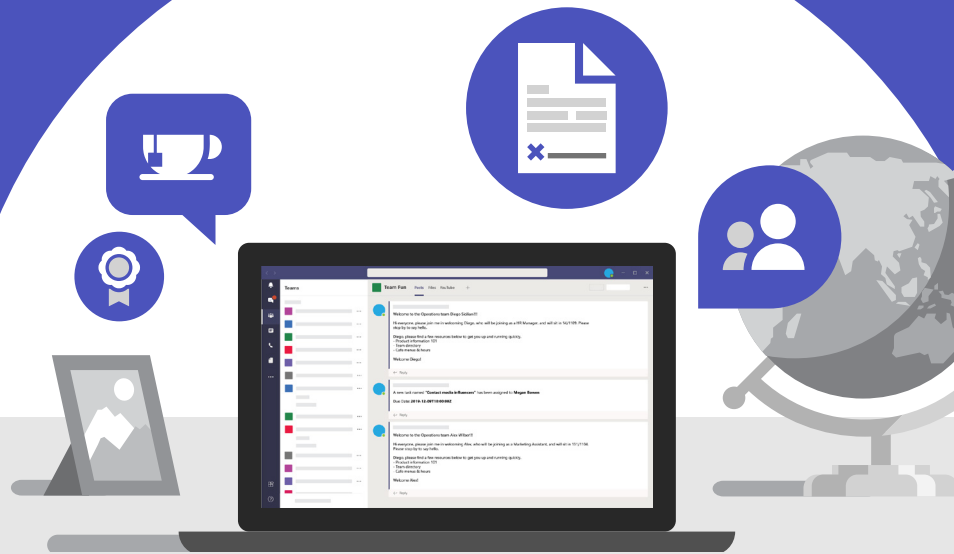
Even with a robust dataset, it's not always apparent whether a campaign is achieving its desired results. With the rich data visualization of a Power BI dashboard in Teams, however, everyone can easily communicate complex data insights—such as which specific regions are performing well, for example. Putting these visual insights right where people work can help discussions stay focused on how to create campaign impact, rather than how to interpret the data.



Putting all these custom tools into a hub for teamwork—Microsoft Teams—means that Darya and her team can launch their campaign quicker and analyze results more easily. Darya's stakeholders can easily check in on any tasks assigned to them and track the progress of the campaign, all without requiring Darya to set up another meeting to share a progress update.



# Human Resources



## Sandeep

Human Resources Manager

Sandeep is a Human Resources manager in charge of onboarding new hires and sharing resources to keep employees informed.

A new group of employees have just joined the company. The company has HR systems, but they also need ways of tracking completion of documentation and improving communication with new employees, which can be especially tricky when employees are onboarding remotely. Sandeep and the rest of the HR team want to ensure that new employees feel welcome and that they have the resources to get started on their job on day one.

Using digital solutions on Teams, Sandeep can streamline the onboarding process so that employees can have a faster and more enjoyable transition to their new role.

## Seamlessly begin the onboarding process for new hires:

Beginning a new job is always daunting—the amount of new information can feel overwhelming and learning new tools and platforms requires adjustment. Power Automate in Teams helps to minimize this stress from the very start by automatically sending a welcome message full of essential onboarding information to help new employees feel supported.

## Answer new employees' questions immediately:

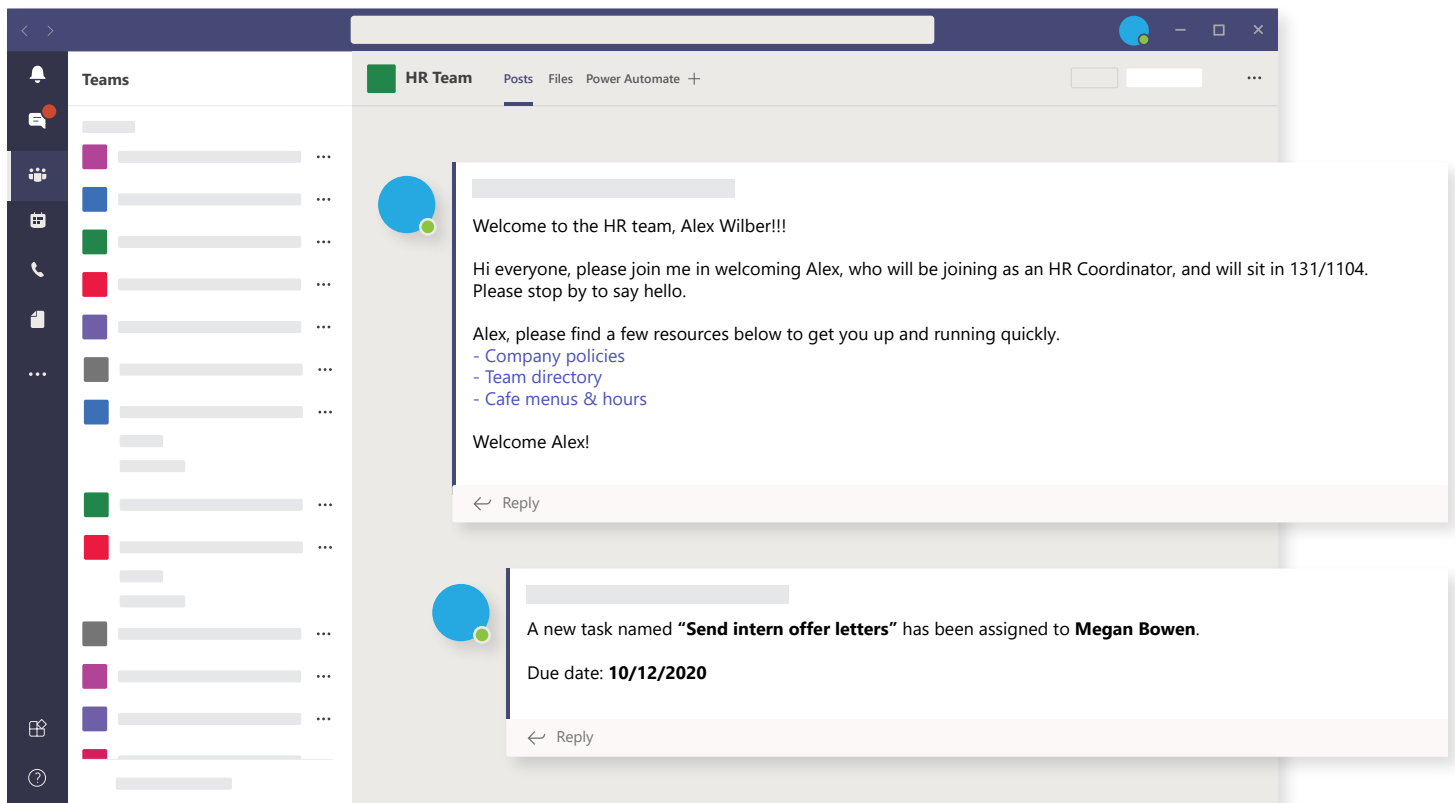
Sandeep and his team are busy with other HR tasks, and answering the same basic questions asked by all new hires takes up valuable time. With a custom chatbot built with Power Virtual Agents to answer questions like “When do we get paid?” or “How do I file my expenses?”, new employees can get responses at any time without delay. Not only does this chatbot lessen the time between question and answer for the new users, it also means Sandeep can stay focused on his other important tasks.

## Keep users informed:

A library of resources congregated in Teams ensures new employees have everything they need from the start. As a centralized workspace, Teams provides secure access to corporate documents that can be easily located in the Teams site folders. Users don't need to shuffle through files or search through websites to find the important information they need.

## Ensure employees get the training they need:

Sandeep and his team don't need to worry about keeping close tabs on the new group as they proceed through the onboarding process. Using Power BI, the team can easily track user progress toward finishing vital trainings and submitting required documentation. This way, they can make sure new employees are receiving the support they need for success.



With low-code solutions in Microsoft Teams, new employees get a more focused and thorough onboarding experience, whether they're in the office or working remotely. This allows new employees to start adding value to their teams faster than ever. It also means that Sandeep and his team can step back from onboarding processes and instead focus on other important HR operations.

# Project management



## Melissa

Project Manager

Melissa is a project manager who needs to start up a new project. From getting approval for timeline, budget, and staffing to onboarding team members and monitoring the project, Melissa needs to make sure everyone is up to date and keep things running smoothly. Keeping projects on track takes constant effort—Melissa has to continuously track project milestones, keep team members on the same page, share all the relevant information within a centralized place, and so much more. To truly make project management more, well, manageable, Melissa needs a single platform that lets her submit requests, send information, and reduce time spent on busy work. On top of this, she needs to make sure the tools she uses are easy for the rest of the team to access and operate from anywhere and at any time.

With Power Apps in Teams, Melissa can use and create custom solutions to simplify the process of building cross-functional teams, get necessary approvals, and help new team members get up-to-speed quickly.

## Create the best team for every project:

Putting together the right team can make or break a project. Melissa can open up the custom-built app and search through staff profiles by title, expertise, past projects, and availability to find the most suitable candidate for the job. To stay on track with cost and timeline, the solution contains a budget calculator so she can make accurate estimates.

## Streamline communication processes:

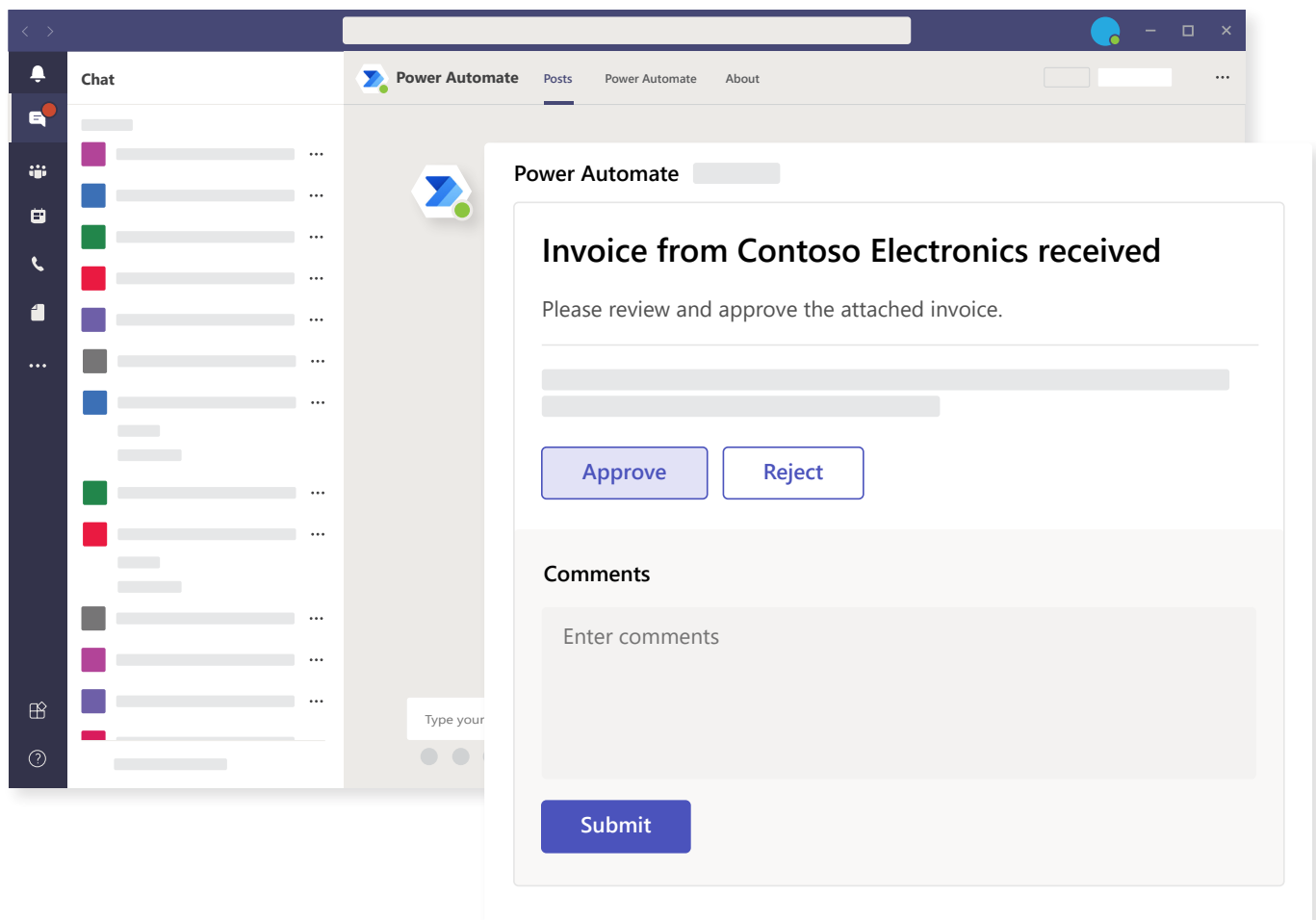
Once Melissa puts together a request for the team, an automated notification with project details is sent to the approvals team through their Teams chat. That team doesn't need to switch between disparate systems or programs to continue the process—they can approve or reject the request directly in the group chat.

## Automatically update the entire team:

Team members are kept in the loop through the entire process. Once the project is approved, an automated message provides project details and essential resources to keep them updated about project goals, scope, hours, and their individual tasks. Automating these messages saves Melissa hours of time usually spent catching everyone up on the project through planning meetings and individual emails.

## Track progress in a single location:

Melissa can keep track of projects and monitor progress with a single dashboard. Using a Power BI dashboard pinned to her Teams, she can easily identify projects that are going off schedule or over budget and can quickly take steps to course correct.



With everything in one place, both Melissa and the team she puts together are supported with more efficient project processes. From automated alerts to innovative progress tracking, project management becomes a well-structured system that lets everyone collaborate without the distractions of switching from multiple apps or platforms.

# Engineering/IT



## Alex

Developer

Alex is a developer who needs to get his device upgraded as part of a software and hardware refresh cycle.

Any IT refresh cycle entails complex processes, from identifying suitable upgrades to getting them ready for use. These phases can be overwhelming for employees like Alex, who are busy with other tasks.

Together with Power Platform, Teams can provide a centralized platform for streamlining IT request processes. IT teams can centrally manage and monitor the IT request lifecycle, and employees can take advantage of the communication and collaboration tools to get in touch with the IT team whenever they need to.

## Explore the hardware and software product catalog and submit requests for upgrade:

With a custom app built with Power Apps and pinned in Teams, Alex can filter devices by manufacturer or specs, then select the hardware or software he wants to compare side-by-side in order to identify the most suitable upgrade for his requirements. He can submit the upgrade request directly from the app within Teams.

## Automate the approval process:

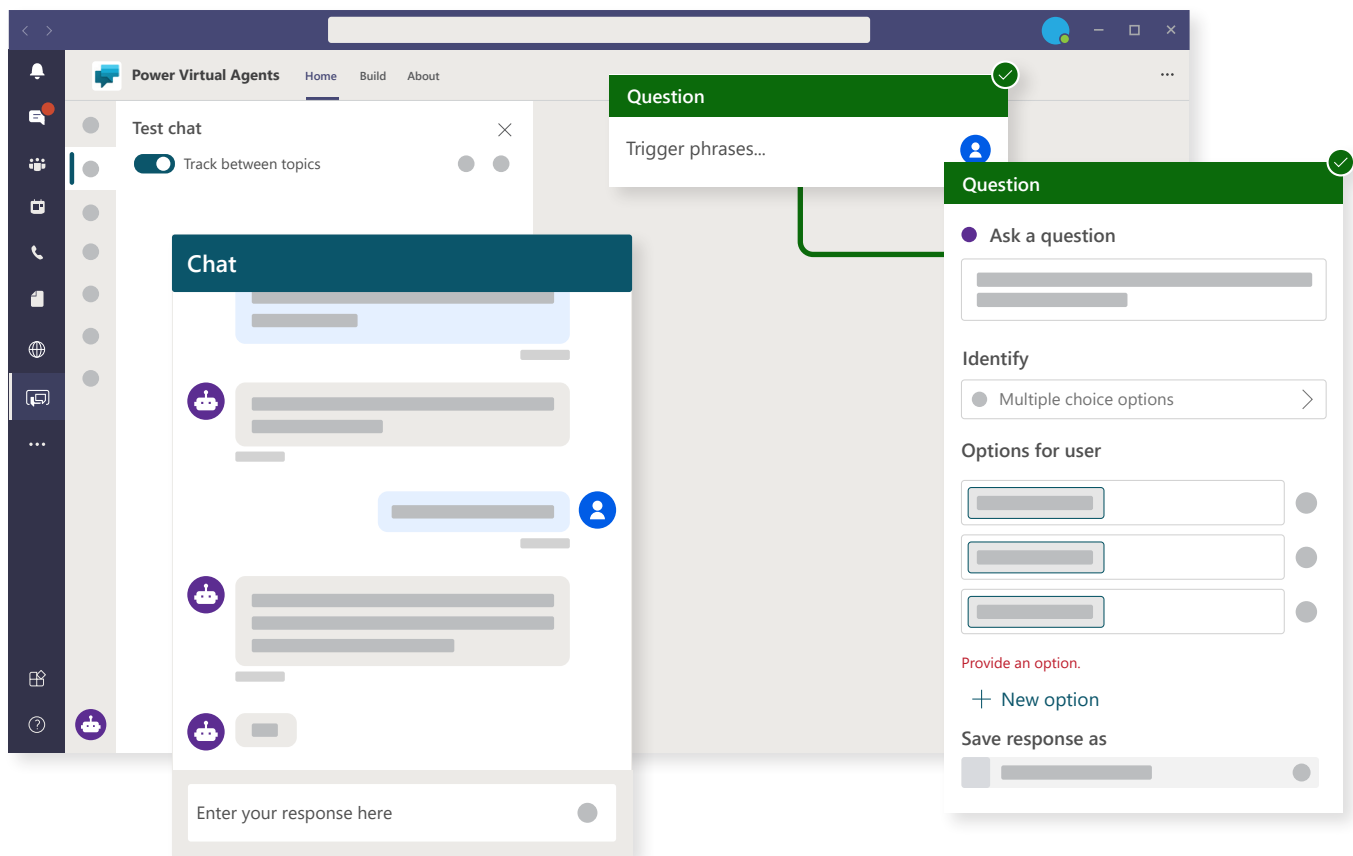
Disconnected IT processes can end up delaying IT approvals. Using Power Automate, organizations can orchestrate a more efficient approval process. As Alex submits his upgrade request, the IT team receives it, and a manager can approve or reject the order without leaving their chat. Once approved, an automated message is sent to Alex with order details and setup instructions.

## Get help with setup and troubleshooting from a chatbot:

While setting up the device, Alex may come across technical issues that he can't solve on his own. Instead of escalating to the IT team, he can get troubleshooting help from a customized chatbot built with Power Virtual Agents. The bot guides Alex through each step of the setup, and answers his questions along the way. When a complex issue arises, the bot can direct Alex to helpful materials, or provide the contact information for the right person at the IT help desk.

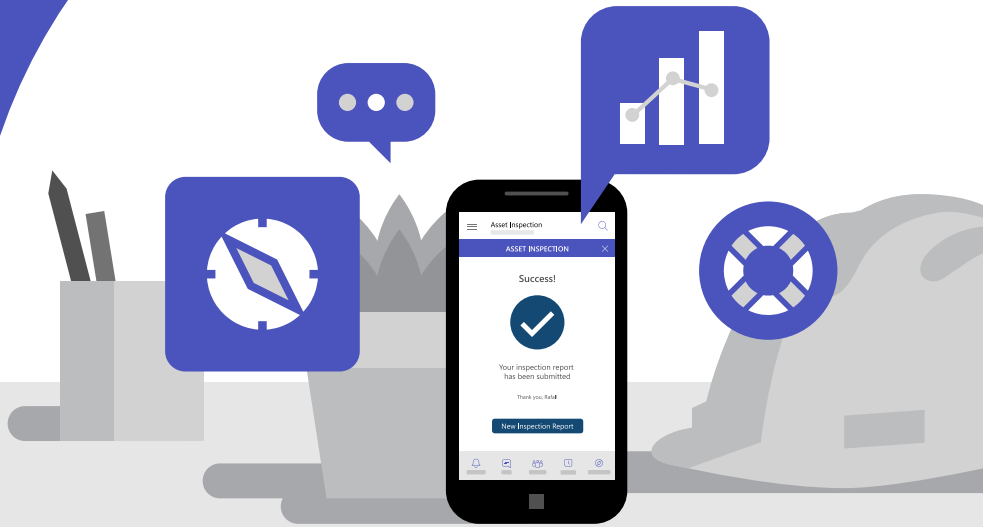
## Track company hardware and identify IT issues:

One of the most critical tasks for any IT team is tracking all company hardware and monitoring how devices are being upgraded. With a rich Power BI dashboard within Teams, the IT team can better organize data around location and condition of company hardware while staying up to date with and identifying patterns in common employee IT requests.



With Power Platform on Teams, organizations have a cohesive platform to streamline their IT requests at scale and eliminate employee frustration around setting up new technology. The software and hardware upgrade process can be sped up with automating purchase ordering and instant notifications, ensuring better efficiency for everyone.

# Firstline Workers



## Rafal

Firstline Worker

Firstline Workers are both the face and heartbeat of any organization. As a Firstline Worker, Rafal represents the brand, sees the products live in action, and engages with customers to create the best impression.

To maximize customer satisfaction, Rafal needs a centralized solution that delivers a connected and secure experience. He needs to be able to quickly report damages, update internal teams on progress, and keep customers informed about the latest service or product promotions that apply to them.

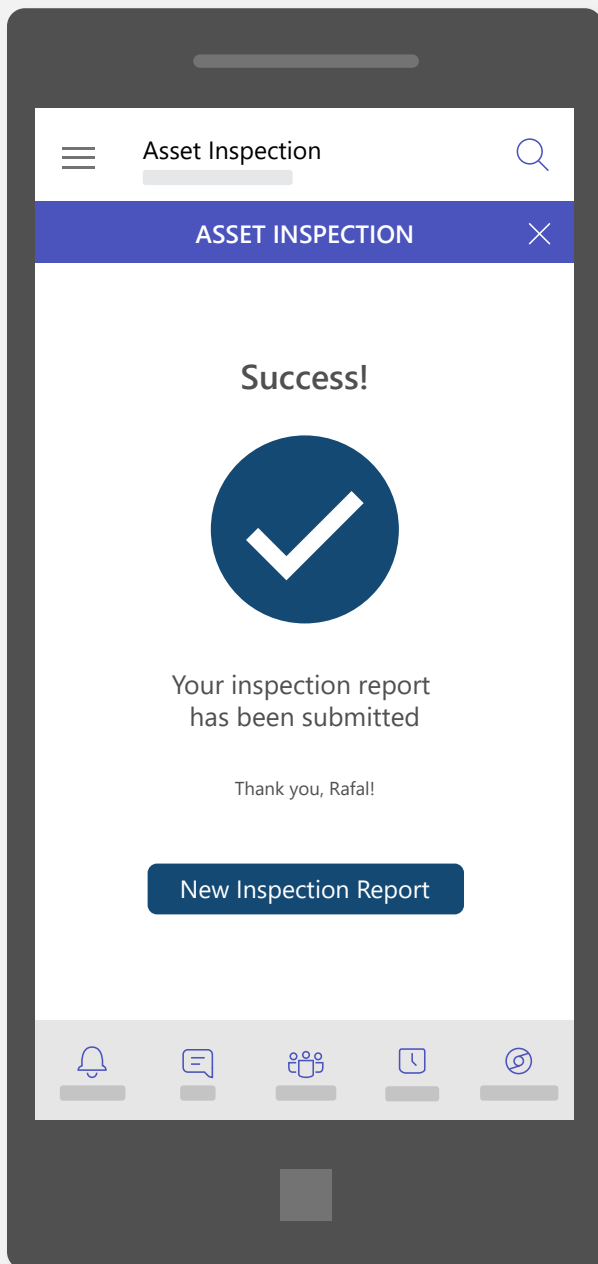
With best-in-class productivity apps and intelligent cloud services from Teams, Rafal can get real-time access to the customer information, resources, status updates, and other required information he needs to delight customers and secure a better customer support service.

## Manage your work in a single place:

When Rafal is in the field, he struggles with switching between different business solutions to respond to customers, update internal teams about request statuses, or find required knowledge articles and more. A single app built with Power Apps and pinned in Teams provides him with the necessary tools to catch up on the latest technical information, report damage claims (including with embedded GPS to identify the location), and share rate cards with customers.

## Automatically trigger alerts to repair teams:

Informing teams about the impact of downtime is imperative to reducing service interruptions for customers. Using the automated workflows functionality of Power Automate, Rafal can enter damage details into the app and send an automatic alert to technician leaders in Teams, so they can dispatch repair crews right away.



## Get instant answers for technical queries:

When Rafal and other technicians are in the field and need to reference technical documents, it can be a time-consuming process to find the right information among the thousands of documents. When he needs to quickly answer customer queries or find the right technical document to make a repair, he can chat with a bot within Teams and instantly be directed to the right information.

## Improve outcomes and customer satisfaction with service data visualization:

Rafal was struggling to gather and manually visualize the large amount of data captured in the technician app he was using. With Power BI in Teams, Rafal can access reports to identify insights, such as regions experiencing higher degrees of damage, customer satisfaction scores, escalations, and more. Other teams back in the office can see these same reports and make smarter decisions on operational strategies to drive efficiency.



With a single point of productivity from Microsoft Teams and Power Platform, Firstline Workers can simplify business processes and improve customer satisfaction with a suite of low-code development tools integrated with an enterprise-class collaboration platform. Rafal is part of a distributed workforce, but Teams helps him to stay connected with customers and internal teams.



# Services and facilities



## Pilar

Facility Manager

Pilar is a facility manager who is responsible for service of work, maintenance, security, and other services that ensure smooth business operations within her organization while meeting employee needs.

With a centralized facility and service management, Pilar can deliver more efficient facility operations by simplifying request creation and updates, capturing all interactions and information related to requests, monitoring Service Level Agreements (SLAs), automating request assignments, scheduling tasks, and more. All she and her team need is an integrated platform where they can perform all of their facility operations and collaborate on department tasks to speed up service delivery.

Teams provides that single platform for productivity. Now, Pilar and her team can streamline all facility operations, and an integrated app built on Power Platform can engage employees and facility teams to accelerate the facility request lifecycle.

## Simplify the experience for office workers:

Because facility apps and communication platforms are usually isolated, Pilar used to have to switch between apps for request updates and communication with facility teams. A customized facilities app built with Power Apps lets her create new service requests, access important facilities information, and communicate with facility teams to get detailed information. Since the app is pinned to her Teams app bar, she can do all of this from a single platform.

## Make requests or ask questions with a virtual assistant:

Service desk teams always have a high occupancy, leading employees to struggle to connect with them, get information, or raise new requests. The built-in chatbot functionality with Power Virtual Agents breaks the cycle of frustration. Pilar can use the Teams chat function to make basic facility requests from the facilities bot, such as "I need a light bulb replaced in room 2031." The bot responds with confirmation that the request has been submitted, all within the chat feature.

## Intelligently assign teams and automate notifications:

Since each facility request typically routes through the service desks where teams are manually assigned, request fulfilment is often delayed. Workflow automation capabilities in Power Automate let Pilar define automated workflows to alert appropriate teams from their Teams channels when any new request has been created. Members can easily review, collaborate in, and respond to requests through the chat functions in the Teams channel.

## Track requests and monitor productivity in real time:

Manually gathering facility request data and analyzing it for actionable insights takes time—and is often prone to error. The rich data analytics and visualization functionalities of a Power BI dashboard pinned in Teams helps Pilar track which requests have been fulfilled and which are outstanding, ensuring that no request is overlooked. Since all this information can be monitored in real time, Pilar can take proactive measures when any facility request is going to breach the SLA or when team productivity is going down.



The advanced features powered by the integration of Power Platform and Microsoft Teams means that Pilar and her team have a centralized and intelligent platform to efficiently manage the facility request lifecycle, streamline communication between departments, monitor operational data in real time to get deep insights into operational efficiency, and improve satisfaction among employees.

**“The light bulb moment for us came when we realized we could combine our own knowledge and insights with Microsoft Teams and the Microsoft Power Platform to create simplified tools and processes leading to better customer outcomes and easier work process for our people.”**

— Richard French  
Principal for Field Digitization, Telstra

# Summary

With Microsoft Teams and Power Platform, organizations can quickly adapt business processes and help their workers collaborate more efficiently than ever before.

Integrating custom apps, automations, chatbots, and data visualization tools leads to more streamlined processes and structures for today's modern businesses. Using Power Platform solutions within Teams enables organizations to increase employee engagement and productivity, empower anyone to build solutions for Teams, unlock organizational agility, and improve insights to influence decision making.

## Resources



### **Teams Customer Stories**

Get inspired



### **Power Platform Learning Resources**

Learn to use the tools



### **Teams Blog**

Stay up to date on the product

## Use these tools



### **Power Apps**



### **Power Automate**



### **Power Virtual Agents**



### **Power BI**