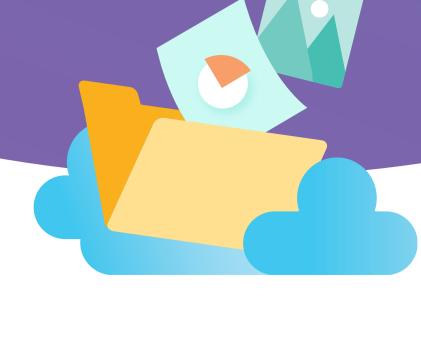
Do more with less with the Microsoft Cloud

Seven ways to maximise the value of your technology investments

Leaders are looking for solutions to give their businesses more agility, more productivity and more time to focus on what matters. Learn how the Microsoft Cloud can help you increase impact and reduce costs in the face of a rapidly changing world.





Widespread macroeconomic uncertainty

Key trends impacting the business landscape

Increasingly sophisticated cyberthreats

Evolving hybrid work needs

Expanding IT perimeter

Changing customer expectations

New data protection regulations

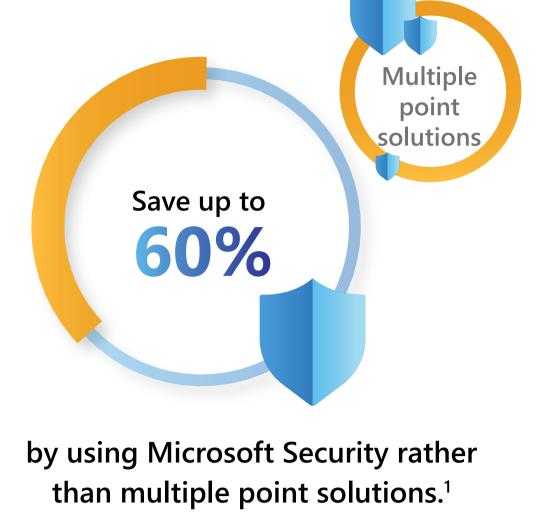
Resource constraints

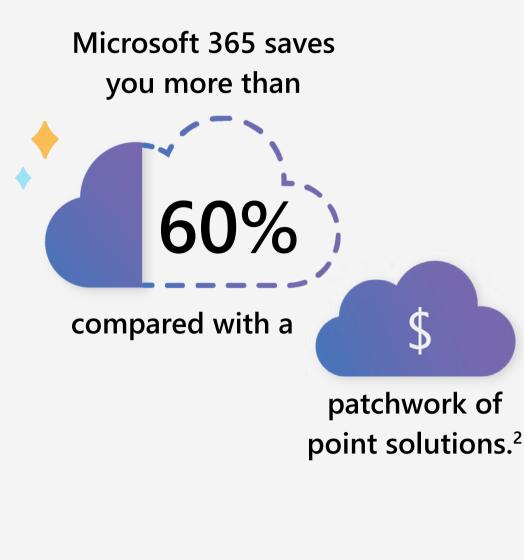
01

Help protect everyone, everywhere with

Get comprehensive security

Microsoft Security. Eliminate gaps and get the simplified, comprehensive protection and expertise you need to innovate and grow in a changing world. Learn more





Empower a digitally connected workforce

02

Simplify IT management and reduce costs with Microsoft 365 – the cloud-first platform

for all the ways people work today. Learn more >

Azure SQL Managed

Instance is up to

Unlock value with

Move beyond the integration tax that comes with point solutions. Azure

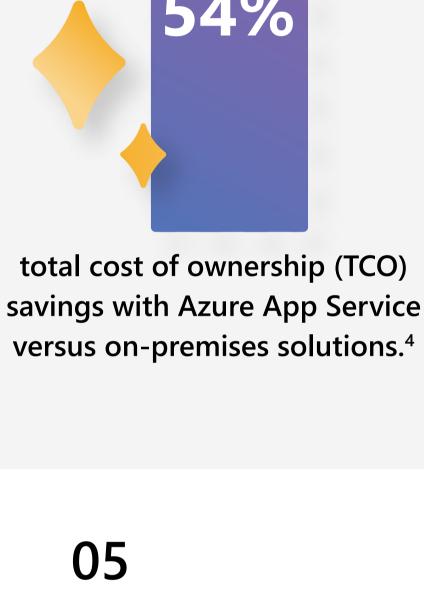
data and AI

data & AI platform that supports hybrid and multicloud solutions. Learn more

provides a unified, secure and governed



Achieve up to



Modernise fast and gain efficiencies

04

with limited resources by bringing your solutions to the Azure App Service – a fully-managed platform

Modernise your

app experiences

experiences. Learn more >

Windows Server and SQL Server

on Azure VMs are up to

for creating resilient web and mobile

Migrate to the cloud and

Improve time-to-value and reduce costs with the most complete tech stack, from

run any workload on Azure with more agility, resiliency and security.

investments, innovate on your terms, and

cloud to edge. Maximise your existing

optimise investments

Learn more **PG&E** and Cognisant saved

75,000

work hours

using Microsoft Power Platform, and they expect to save a further 645,000 hours.6

\$ Competitors Windows Server & **SLQ Server** 80% less expensive than the competition.⁵ 06 Move your

business forward

and more cost-effective

Enable more technical capacity

development by empowering

everyone across the organisation with Microsoft Power Platform.

Expand your capabilities

Deliver greater operational efficiency

and breakthrough customer experiences with Microsoft Dynamics 365. Connect people, data and processes across the organisation.

Learn more

Learn more

Save up to **50%**

compared with similar solutions

from a major competitor.⁷

a major

competitor

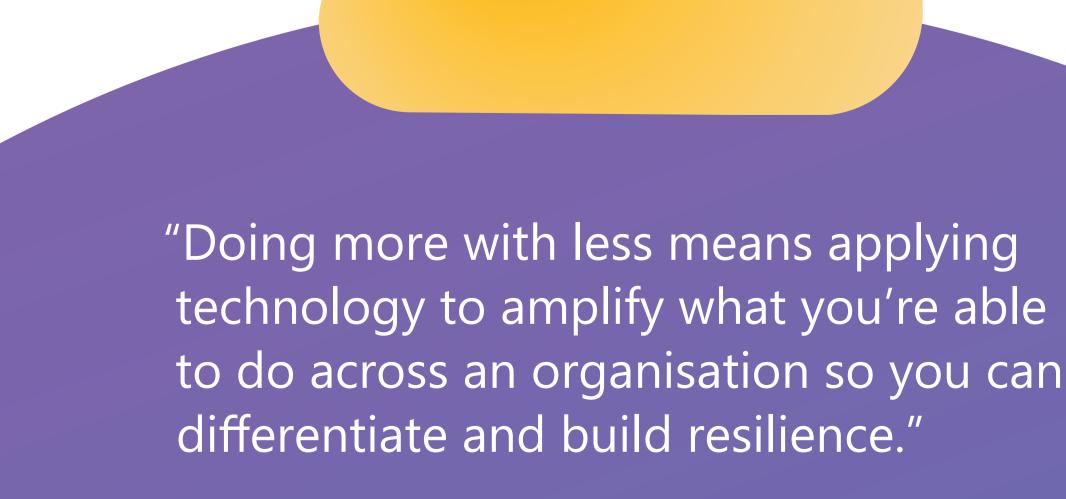


As business leaders look to invest in their short- and longterm success – beyond digital transformation and toward digital perseverance – they'll need a trusted technology partner. A partner that can take them from one-off solutions to an integrated cloud capable

and comprehensive cloud

Achieve more with the most trusted

of driving meaningful business outcomes. When combined, Microsoft's industry-leading solutions enable unmatched integration, speed, security and productivity. That's the power of the Microsoft Cloud.



Satya Nadella, Chairman and CEO, Microsoft

websites. Microsoft internal research, September 2022.

- Savings based on publicly available estimated pricing for other vendor solutions and Web Direct/Base price shown for Microsoft offerings.
- Based on publicly available list prices of point solutions for identity and access, content and productivity,
- chat and collaboration and meetings, versus comparable Microsoft 365 solutions. Price-performance claims based on data from a study commissioned by Microsoft and conducted Principled Technologies, April 2022.
- Michael Delzer, KK Verma and Evan Chisholm, Costs and Benefits of .NET Application Migration to the *Cloud v2.0*, Gigaom.com, Apr 12, 2022. Microsoft, 'Pay Less with Azure', Microsoft.com, June 4, 2021.
- 'Cognisant Case Study', Microsoft.com, accessed September 1, 2022.

⁷ Savings estimated based on US pricing for Salesforce and Microsoft offerings as published on their